

Consumer tendency – November 2023

22.11.2023

 **2.8 p. p.**

Change in current consumer confidence indicator

In November 2023, there was an improvement in both current and future consumer sentiment moods compared to the previous month. The current consumer confidence indicator, synthetically describing the current trends in individual consumption, was -15.1^a which was by 2.8 p.p. higher in relation to last month.

Current consumer confidence indicator in November 2023

All components of the indicator obtained values higher than a month ago. The largest increases were recorded in evaluations of the current possibility of making important purchases, and current economic situation of the country (increases by 7.0 and 4.2 percentage points, respectively). For the other components of the indicator, the increases were as follows: by 1.7 percentage points in the evaluation of the future economic situation of the country by 1.0 percentage points in the evaluation of the future financial situation of a household and by 0.2 percentage points in the evaluation of the current financial situation of a household.

Referring to November 2022, the current value of current consumer confidence indicator is higher by 28.9 percentage points.

Leading consumer confidence indicator in November 2023

The leading consumer confidence indicator, synthetically describing trends in individual consumption that are expected in the coming months, increased by 0.7 percentage points in relation to the previous month, and was at the level of -7.4^a.

The increase in the value of the indicator was most influenced by the evaluations of the possibility of future money saving and future economic situation of the country (increases by 4.6 and 1.7 percentage points, respectively). There was also an increase in the evaluation of the future financial situation of a household (by 1.0 percentage points). A lower value than a month before was recorded only for the evaluation of the future level of unemployment (decrease by 4.5 percentage points).

In November this year leading consumer confidence indicator reached a value higher by 26.4 percentage points than in the corresponding month of 2022.

Answers to additional questions in connection with the current situation on the territory of Ukraine are presented in the annex.

Current consumer confidence indicator is higher by 2.8 percentage points compared to the previous month

Leading consumer confidence indicator increased by 0.7 percentage points compared to the previous month

^a Both consumer confidence indicators receive values between -100 and +100. A positive value means dominance of consumers with optimistic attitude over consumers with pessimistic attitude, while negative value means dominance of consumers with pessimistic attitude over consumers with optimistic attitude. In the period of 06-15.11.2023, 1562 interviews were conducted.

Table 1. Current consumer confidence indicator

Survey period		Changes in the household's financial condition:		Changes in general economic situation of the country :		Current major purchases	Current consumer confidence indicator	
		over the last 12 months	over the next 12 months	over the last 12 months	over the next 12 months			
Year	Quarter Month	a	b	c	d	e		
		balance of evaluations in percent						
		Years						
2012		-25.4	-18.5	-46.5	-38.0	-19.3	-29.5	
2013		-21.9	-13.6	-45.2	-31.2	-21.6	-26.7	
2014		-15.7	-7.3	-29.9	-18.4	-13.7	-17.0	
2015		-10.7	-2.8	-21.5	-11.4	-8.2	-10.9	
2016		-3.9	0.9	-11.0	-9.4	-2.5	-5.2	
2017		0.1	2.8	1.8	-1.8	9.2	2.4	
2018		0.6	3.6	8.7	2.8	12.8	5.7	
2019		4.8	6.3	9.7	1.2	16.4	7.7	
2020		-6.5	-8.4	-24.9	-29.1	-13.4	-16.4	
2021		-10.3	-8.2	-38.4	-27.5	-13.3	-19.6	
2022		-26.4	-31.3	-56.2	-50.1	-34.9	-39.8	
		Quarters						
2022	III	-31.5	-34.5	-61.2	-52.6	-38.2	-43.6	
	IV	-31.2	-34.0	-62.1	-52.1	-39.6	-43.8	
2023	I	-28.9	-23.6	-55.2	-39.3	-35.9	-36.6	
	II	-25.1	-16.0	-48.9	-28.3	-32.1	-30.1	
	III	-17.6	-9.1	-40.2	-21.1	-24.5	-22.5	
		Months						
2022	10	-31.0	-34.8	-64.1	-56.7	-41.1	-45.5	
	11	-32.2	-35.6	-60.9	-51.1	-39.9	-44.0	
	12	-30.4	-31.4	-61.4	-48.6	-37.7	-41.9	
2023	01	-28.1	-27.3	-57.2	-43.5	-34.4	-38.1	
	02	-28.6	-23.2	-54.2	-38.0	-36.2	-36.0	
	03	-29.9	-20.3	-54.2	-36.2	-37.2	-35.6	
	04	-26.9	-17.6	-52.3	-30.8	-33.5	-32.2	
	05	-24.2	-15.7	-48.5	-27.6	-33.3	-29.9	
	06	-24.3	-14.5	-46.0	-26.5	-29.6	-28.2	
	07	-18.2	-11.4	-43.7	-23.6	-27.7	-24.9	
	08	-18.5	-10.2	-39.9	-20.7	-21.8	-22.3	
	09	-15.9	-5.7	-37.0	-18.8	-24.0	-20.3	
	10	-11.9	-6.9	-33.4	-16.3	-21.2	-17.9	
	11	-11.7	-5.9	-29.2	-14.6	-14.2	-15.1	

Current consumer confidence indicator is the average of balances of evaluations changes in the household's financial condition, changes in general economic situation of the country and currently made major purchases

Chart 1. Current consumer confidence indicator and its component values by month in 2020–2023

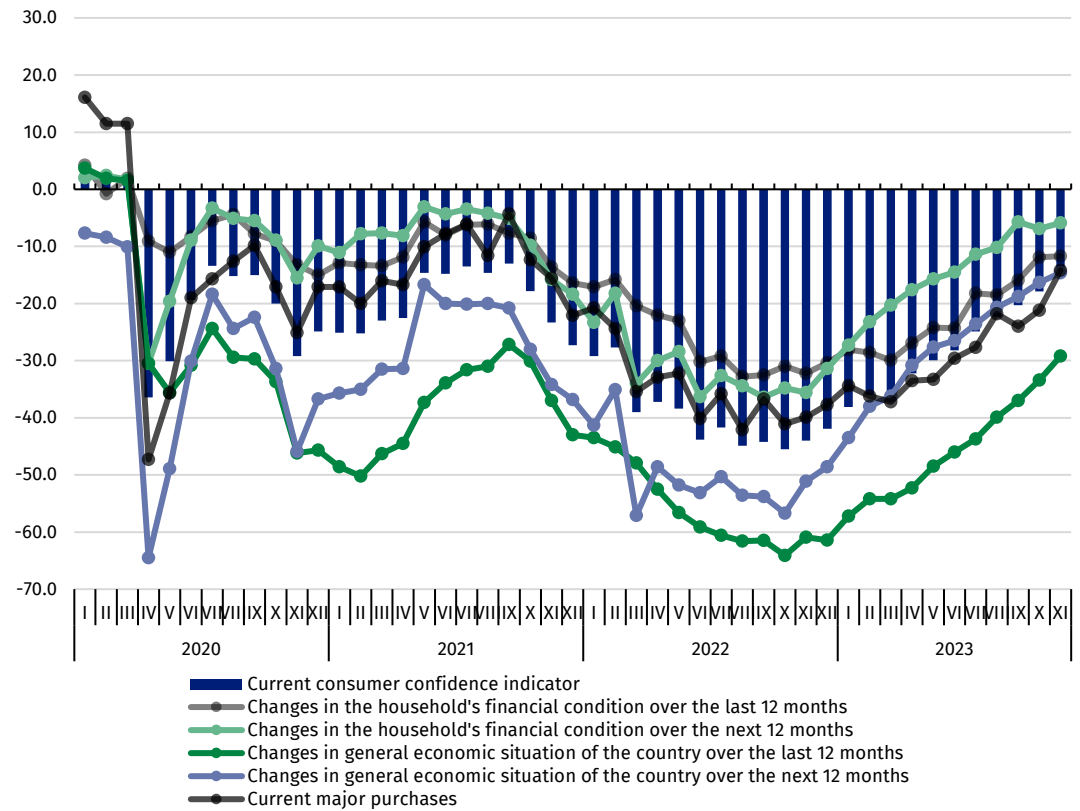


Chart 2. Current consumer confidence indicator and its component values by years

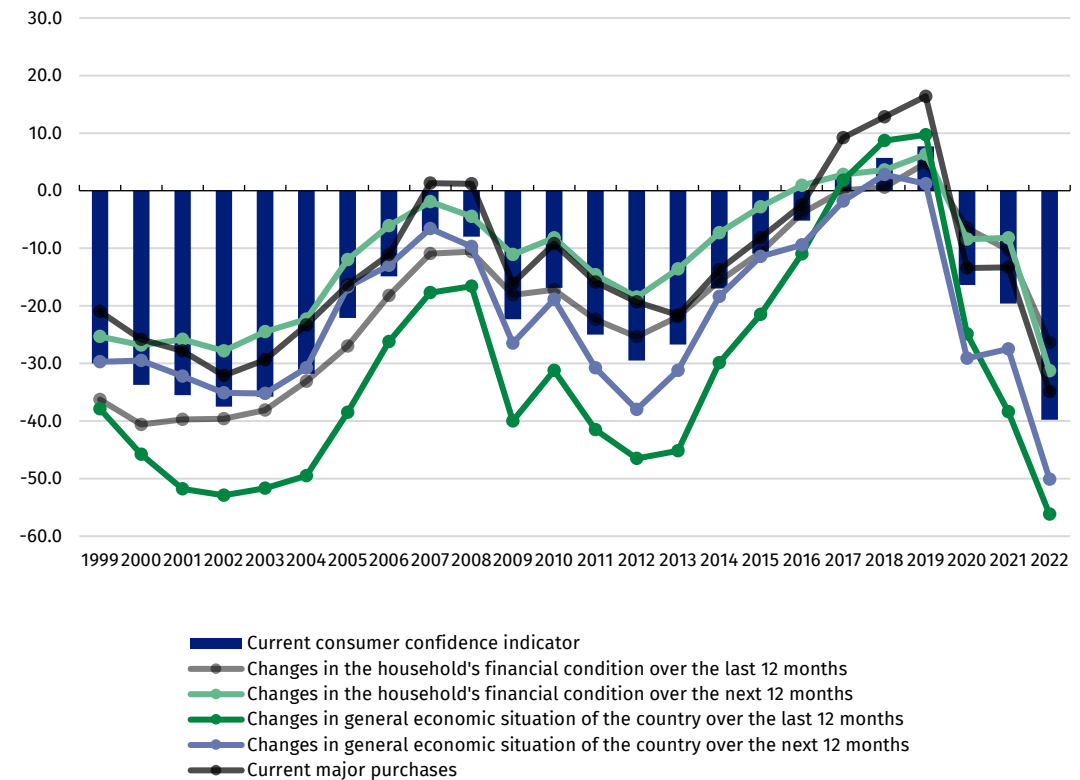


Table 2. Leading consumer confidence indicator

Survey period		Changes in the household's financial condition	Changes in general economic situation of the country	Changes in unemployment (with inverted sign)	Propensity to save (in future)	Leading consumer confidence indicator
Year	Quarter Month	b	d	f	g	
balance of evaluations in percent						
Years						
2012		-18.5	-38.0	-53.3	-36.9	-36.7
2013		-13.6	-31.2	-53.7	-36.1	-33.7
2014		-7.3	-18.4	-31.1	-30.5	-21.8
2015		-2.8	-11.4	-19.7	-26.3	-15.1
2016		0.9	-9.4	-7.8	-18.0	-8.6
2017		2.8	-1.8	8.5	-10.6	-0.3
2018		3.6	2.8	12.6	-7.5	2.9
2019		6.3	1.2	7.7	0.8	4.0
2020		-8.4	-29.1	-39.4	-0.9	-19.5
2021		-8.2	-27.5	-24.6	0.2	-15.0
2022		-31.3	-50.1	-21.3	-15.4	-29.5
Quarters						
2022	II	-31.6	-51.2	-16.8	-15.3	-28.7
	III	-34.5	-52.6	-19.1	-18.4	-31.2
	IV	-34.0	-52.1	-31.5	-16.0	-33.4
2023	I	-23.6	-39.3	-25.5	-12.4	-25.2
	II	-16.0	-28.3	-14.0	-8.0	-16.6
	III	-9.1	-21.1	-7.7	-3.2	-10.3
Months						
2022	10	-34.8	-56.7	-30.7	-20.6	-35.7
	11	-35.6	-51.1	-32.2	-16.3	-33.8
	12	-31.4	-48.6	-31.7	-11.1	-30.7
2023	01	-27.3	-43.5	-27.2	-12.5	-27.6
	02	-23.2	-38.0	-26.6	-13.5	-25.3
	03	-20.3	-36.2	-22.7	-11.2	-22.6
	04	-17.6	-30.8	-18.0	-12.2	-19.7
	05	-15.7	-27.6	-13.0	-4.7	-15.3
	06	-14.5	-26.5	-10.9	-7.3	-14.8
	07	-11.4	-23.6	-5.7	-3.0	-10.9
	08	-10.2	-20.7	-8.4	-2.5	-10.5
	09	-5.7	-18.8	-9.0	-4.1	-9.4
	10	-6.9	-16.3	-6.6	-2.6	-8.1
	11	-5.9	-14.6	-11.1	2.0	-7.4

Leading consumer confidence indicator is the average of balances of evaluations changes in the household's financial condition, general economic situation of the country, trends in the level of unemployment (with inverted sign) and saving money in the next 12 months

Chart 3. Leading consumer confidence indicator and its component values by month in 2020–2023

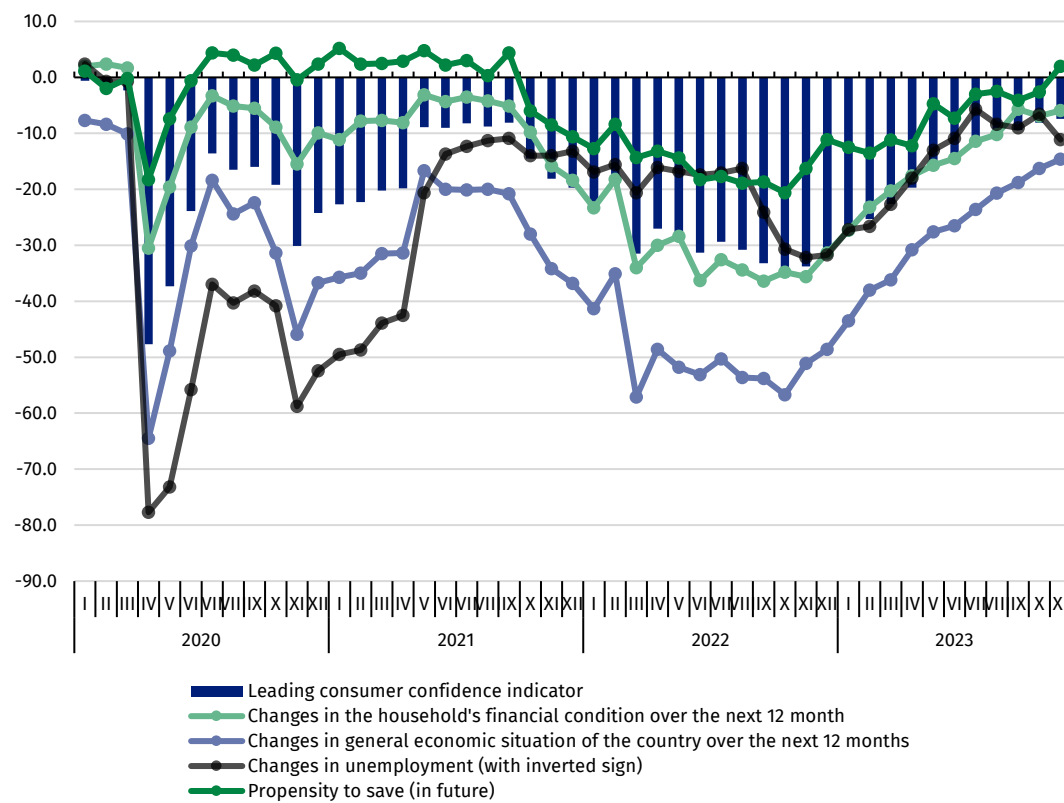
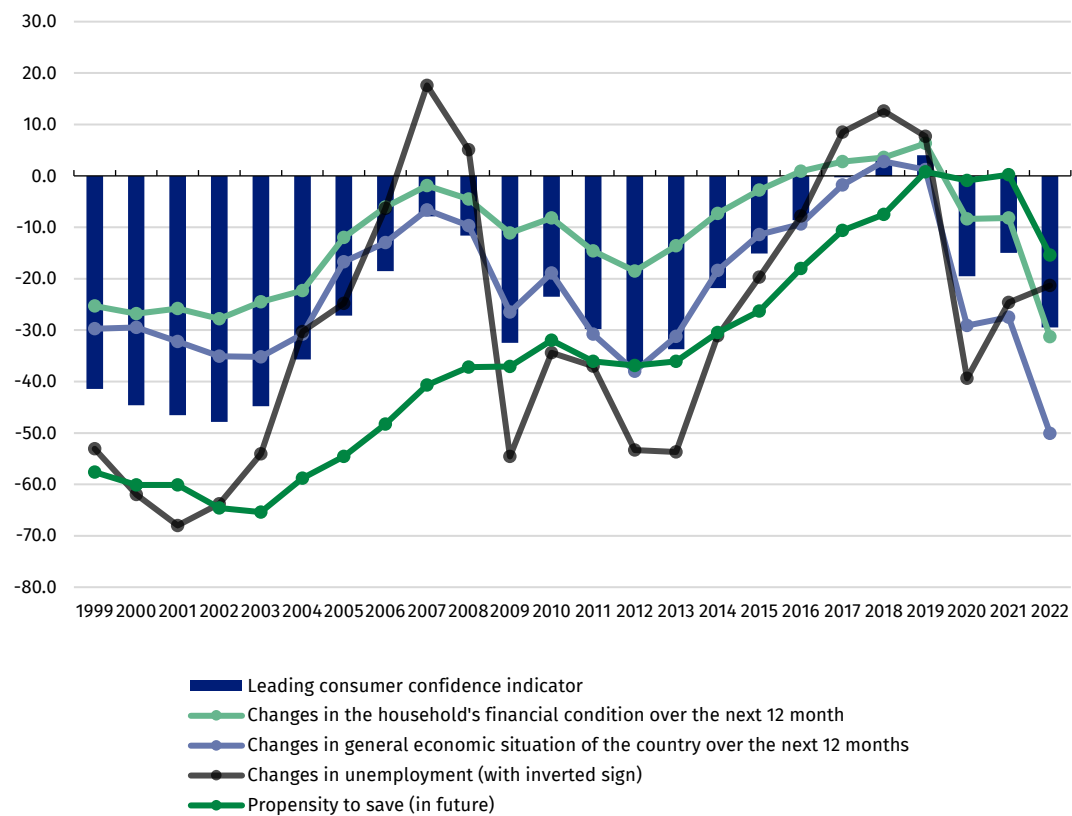


Chart 4. Leading consumer confidence indicator and its component values by years



Annex

Additional questions in relation to the current situation on the territory of Ukraine

↓ 57.9 %

respondents declared the impact of the current situation on the territory of Ukraine on responses regarding the consumer tendency (in October it was 64.2%)

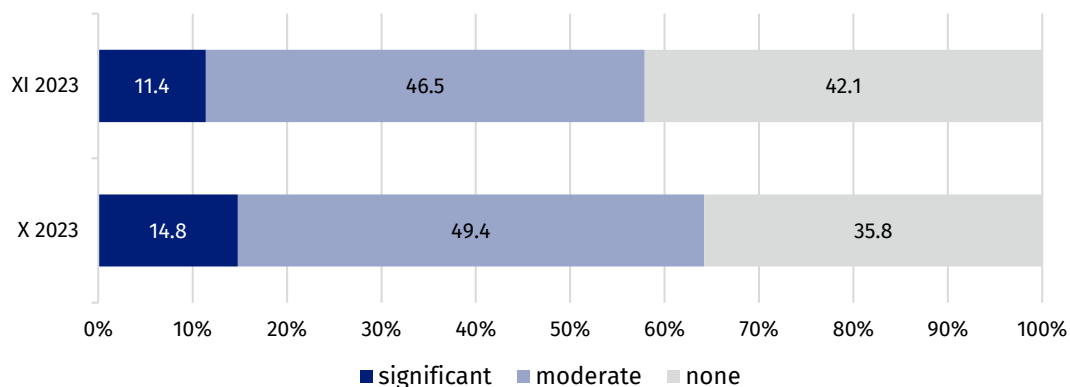
In November 2023, for 21.6% of respondents, the current situation on the territory of Ukraine poses a big threat for the economy in Poland (decrease of 1.6 percentage points compared to the previous month).

Impact of the current situation on the territory of Ukraine on responses to the consumer tendency

From among respondents declaring the impact of the current situation on the territory of Ukraine on responses regarding the consumer tendency, 46.5% described it as moderate and 11.4% as significant. For 42.1% of respondents, the current situation had no impact on the answers.

11.4% of respondents declared a significant impact of the current situation on the territory of Ukraine on responses regarding the consumer tendency

Chart 1. Impact of current situation on the territory of Ukraine on responses - response structure (%)

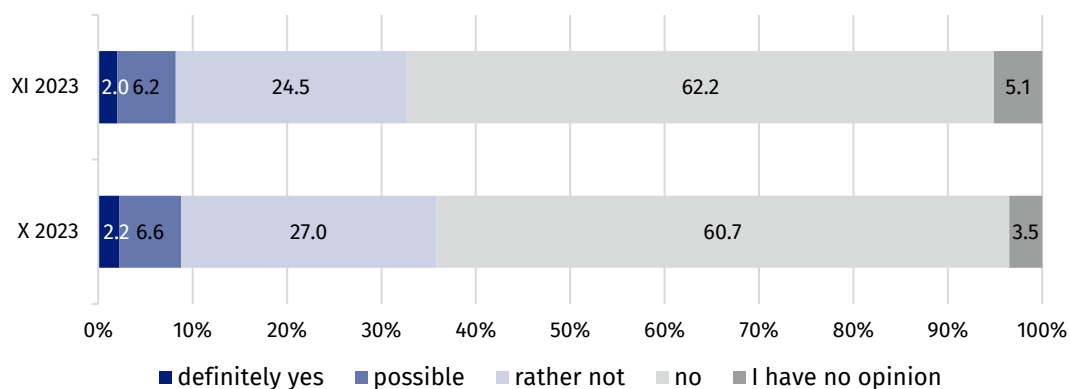


Fear of losing a job or stopping running your own business due to the current situation on the territory of Ukraine

Among the employed (63.6% of respondents), 2.0% of respondents have a definite fear of losing their job or stopping their own business. For the "possible" and "rather not" options, the response rate was 6.2% and 24.5%, respectively. The percentage of working people who do not have any concerns is 62.2%. A small number of working respondents (5.1%) had no opinion.

2.0% of respondents expressed a definite fear of losing their job or stopping their own business

Chart 2. Fear of losing your job or stopping your own business due to the current situation on the territory of Ukraine - structure of responses for employees (%)

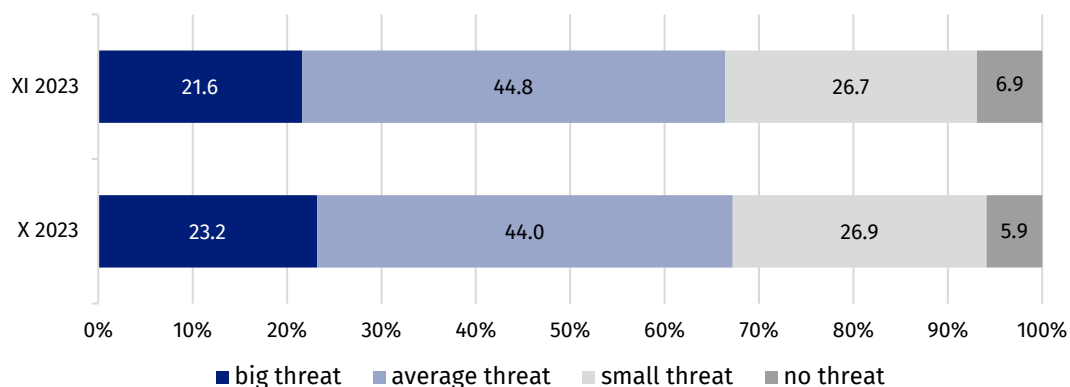


What threat is the current situation on the territory of Ukraine for the economy in Poland

According to 21.6% of respondents, the current situation on the territory of Ukraine is a big threat for the economy in Poland. The average threat to the economy is felt by 44.8% of respondents. Only 26.7% declare a small threat, while 6.9% of respondents declare no threat.

For 21.6% of respondents, the current situation on the territory of Ukraine is a big threat for the economy in Poland

Chart 3. What is the threat of the current situation on the territory of Ukraine for the economy in Poland - response structure (%)

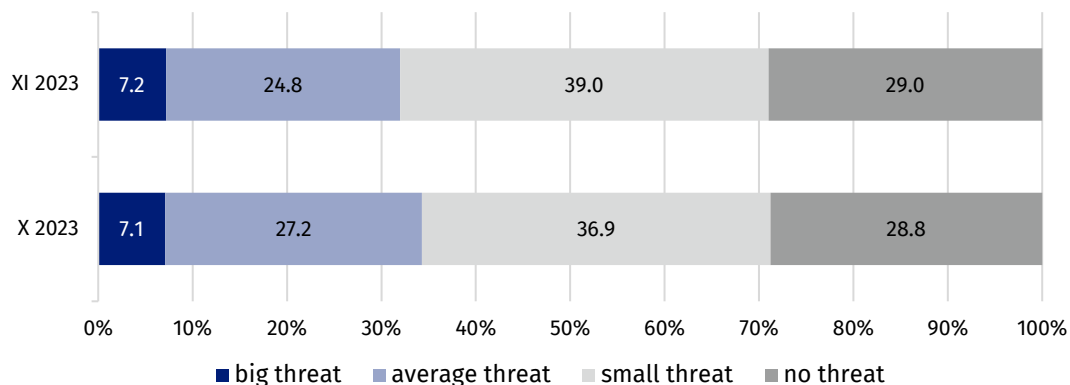


What threat is the current situation on the territory of Ukraine for personal financial situation

For 7.2% of respondents, the current situation on the territory of Ukraine is a big threat for their personal financial situation. The average threat is felt by 24.8% of those who answered the questions about the consumer tendency. A small threat is declared by 39.0%, while no threat was stated by 29.0% of respondents.

For 7.2% of respondents, the current situation on the territory of Ukraine is a big threat for their personal financial situation

Chart 4. What is the threat of the current situation on the territory of Ukraine for your personal financial situation - structure of responses (%)



What threat is the current situation on the territory of Ukraine for the sovereignty and independence of Poland

For 21.3% of respondents, the current situation on the territory of Ukraine is a big threat for the sovereignty and independence of Poland. The average threat is felt by 40.1% of those who answered the questions about the consumer tendency. 28.0% declare a small threat, while only 10.6% of respondents declare no threat.

For 21.3% of respondents, the current situation on the territory of Ukraine is a big threat for the sovereignty and independence of Poland

Chart 5. What is the threat of the current situation on the territory of Ukraine for the sovereignty and independence of Poland - response structure (%)

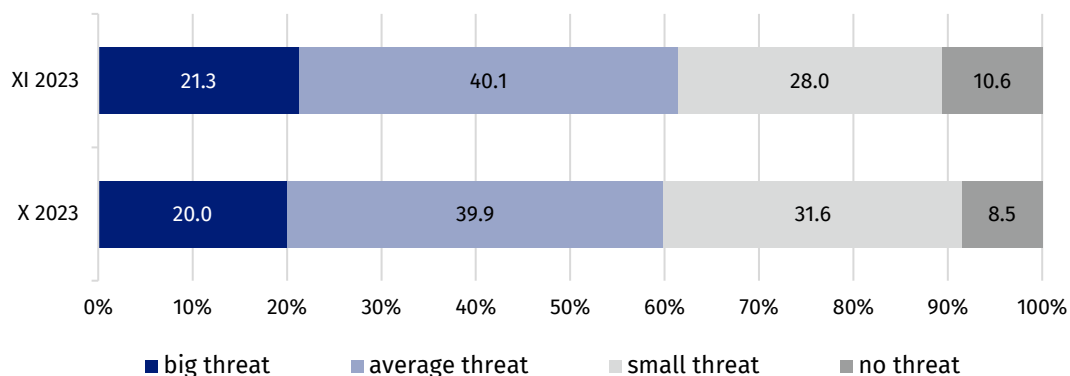


Table 1. Additional questions (response rates) - the current situation on the territory of Ukraine

SPECIFICATION		September 2023	October 2023	November 2023
What impact did the current situation on the territory of Ukraine have on your responses?	significant	14.1	14.8	11.4
	moderate	47.9	49.4	46.5
	none	38.0	35.8	42.1
In connection with the current situation on the territory of Ukraine, are you afraid of losing your job or stopping your own business?	definitely yes	1.1	1.3	1.3
	possible	4.3	4.0	3.9
	rather not	18.3	16.5	15.6
	no	33.5	37.1	39.5
	I have no opinion	2.7	2.2	3.3
	not applicable (for non-working people)	40.1	38.9	36.4
What threat do you think is the current situation on the territory of Ukraine for the economy in Poland?	big threat	23.1	23.2	21.6
	average threat	44.4	44.0	44.8
	small threat	25.5	26.9	26.7
	no threat	7.0	5.9	6.9
What threat do you think is the current situation on the territory of Ukraine for your personal financial situation?	big threat	7.8	7.1	7.2
	average threat	28.8	27.2	24.8
	small threat	33.2	36.9	39.0
	no threat	30.2	28.8	29.0
What threat do you think is the current situation on the territory of Ukraine for the sovereignty and independence of Poland?	big threat	21.7	20.0	21.3
	average threat	41.0	39.9	40.1
	small threat	28.9	31.6	28.0
	no threat	8.4	8.5	10.6

In case of quoting Statistics Poland data, please provide information: "Source of data: Statistics Poland", and in case of publishing calculations made on data published by Statistics Poland, please include the following disclaimer: "Own study based on figures from Statistics Poland".

Prepared by:

Statistical Office in Łódź

Director Piotr Ryszard Cmela, Ph.D.

Phone: (+48 42) 684 56 11

Issued by:

**The Spokesperson for the President
of Statistics Poland**


Karolina Banaszek

Phone: (+48) 695 255 011

Press Office


Phone: (+48 22) 608 38 04

e-mail: obslugaprasowa@stat.gov.pl


 www.stat.gov.pl/en/

 @StatPoland

 @GlownyUrzadStatystyczny

 gus_stat

 glownyurządstatystycznygus

 glownyurządstatystyczny

Related information

[Business tendency in manufacturing, construction, trade and services - October 2023](#)

[Statistical Bulletin No 9/2023](#)

Data available in databases

[Knowledge Database Consumer tendency](#)