

Activity of leasing companies in 2021

28.06.2022



The survey covered 85 enterprises conducting leasing activity in 2021. Throughout 2021, the surveyed enterprises concluded 659 thousand new lease agreements for 782 thousand assets/items leased. The value of concluded contracts in 2021 amounted to PLN 71.7 billion.

Basic data on leasing companies

The surveyed entities (lessors) were represented by capital companies: 56 limited liability companies, 26 joint-stock companies and 3 other legal forms. For 23 of these enterprises leasing was the only type of their activity, for 38 - the dominant type of the activity, and for 24 enterprises it was their peripheral activity.

The capital groups included 65 entities from the surveyed group of leasing enterprises, where 51 were subsidiaries, 9 parent entities, and 5 parent and subsidiary entities at once.

As of the end of the previous year, 9.8 thousand employees performed work connected with leasing in the surveyed entities, of this 7.9 thousand persons on the basis of an employment contract, 0.6 thousand persons on the basis of a mandate contract, agency contract or specific task contract and 1.2 thousand self-employed persons.

The distribution network of leasing products comprised 2.0 thousand branches and authorized representative offices.

Characteristics of leasing services

During 2021, the surveyed leasing companies concluded 659 thousand new contracts with 435 thousand lessees, leasing 782 thousand assets/items for an amount of PLN 71,684 million. The subject of these leasing agreements were both new assets/items (worth PLN 54,853 million) and the used ones (PLN 16,831 million).

Table 1. General information about enterprises and their leasing activities in the period from 1 January to 31 December

SPECIFICATION	2020	2021
The number of surveyed entities	82	85
Number of lessees (clients) who have concluded new contracts	442 373	435 494
Number of new contracts concluded	559 952	658 737
Number of assets/items leased	654 318	781 696
Value of assets/items leased in PLN million	50,191	71,684

26 surveyed companies noticed the impact of the coronavirus pandemic on their activities, of which 16 companies rated it as "negative minor" and eight as "negative serious"

As of the end of 2021 1,045 thousand lessees used leasing services; they leased 2,514 thousand assets/items worth PLN 131.6 billion Leasing of means of road transport was the main position in the subject structure of the new contracts – 70.6% of the total value. The share of passenger cars accounted for 57.2% of the value of road transport means, and for trucks and vans it was 15.6%.

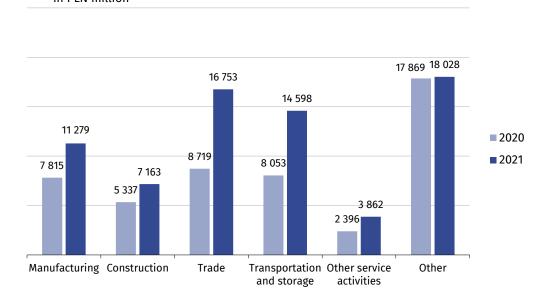
Industrial machinery and equipment were important leasing segment, constituting 24.9% of the value of newly concluded contracts. In this group 24.1% were construction equipment, 10.6% agricultural machinery and 9.5% metalworking machinery. Computers and office accessories leased constituted 1.2% of the total value of new lease contracts and real estates leased – 0.9%.

Characteristics of lessees (clients)

Entities of the national economy dominated in the subjective structure of clients (lessees). They leased assets/items for PLN 71,359 million (99.5% of the total value of new contracts).

The sectors that most frequently used leasing services in 2021 were NACE sections: wholesale and retail trade, transport and storage, other service activities, manufacturing as well construction. These industries have concluded new contracts for a value of PLN 49,793 million, which was 69.5% of the total value of contracts.

Chart 1. The value of new lease contracts by type of the lessee's business (NACE section) in PLN million



Financial situation of leasing companies

To assess the financial situation, account was taken of including in the study only entities which were dealing with leasing activities in the sole or dominant scope and which, at the same time, declared full accounting (61 enterprises in total).

The value of assets of 61 companies amounted to PLN 161,519 million as at the end of 2021. Fixed assets with the value of PLN 105,982 million were the largest category (65.6%). Current assets amounted to PLN 55,537 million, which was 34.4% of the total assets. In the liabilities of this group of leasing companies 94.6% of the value were liabilities and provisions for liabilities in the amount of PLN 152,356 million (94.3% of the total liabilities value).

Revenues from total activity of entities for which leasing was the only or dominant type of activity amounted to PLN 14,510 million. Sales revenues had the largest share in the structure of these revenues – 77.0%. Total activity expenses amounted to PLN 12,590 million, were costs of operating activity accounted for 57.8%. The net financial result amounted to PLN 1,500 million.

Clients from the mazowieckie voivodship constituted 39.4% of the number of lessees who concluded new contracts in 2021

The net profit for the total amount of PLN 1,534 million was made by 53 companies, while 8 entities recorded a loss of PLN 34 million In case of quoting Statistics Poland data, please provide information: "Source of data: Statistics Poland", and in case of publishing calculations made on data published by Statistics Poland, please include the following disclaimer: "Own study based on figures from Statistics Poland"

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Terms used in official statistics

Leasing

Leaseholder, lessee

<u>Leaser</u>, lessor