

Consumer tendency – March 2023



In March 2023, there was an improvement in both current and future consumer sentiment moods compared to the previous month. The current consumer confidence indicator, synthetically describing the current trends in individual consumption, was -35.6^a which was by 0.4 p.p. higher in relation to last month.

Current consumer confidence indicator in March 2023

Among the components of the indicator, the evaluations of the future financial situation of the household and future economic situation of the country improved (increases by 2.9 percentage points and 1.8 percentage points, respectively). Lower values than a month before was recorded for the evaluations of the current financial situation of the household and current possibility of making important purchases (decreases by 1.3 percentage points and 1.0 percentage points, respectively). The evaluation of the and current economic situation of the country remained unchanged.

Referring to March 2022, the current value of current consumer confidence indicator is higher by 3.4 percentage points.

Leading consumer confidence indicator in March 2023

The leading consumer confidence indicator, synthetically describing trends in individual consumption that are expected in the coming months, increased by 2.7 percentage points in relation to the previous month, and was at the level of -22.6^a.

The increase of the value of the indicator was affected by all of its components. The largest increase was recorded in the evaluation of the future level of unemployment (by 3.9 percentage points). For the other components of the indicator, the increases were as follows: by 2.9 percentage points in evaluation of the future financial situation of a household, by 2.3 percentage points in the evaluation of the possibility of future money saving and by 1.8 percentage points in the evaluation of the future economic situation of the country.

In March this year leading consumer confidence indicator reached a value higher by 8.9 percentage points than in the corresponding month of 2022.

Answers to additional questions in connection with the current situation on the territory of Ukraine are presented in the annex.

22.03.2023

Current consumer confidence indicator is higher by 0.4 percentage points compared to the previous month

Leading consumer confidence indicator increased by 2.7 percentage points compared to the previous month

^a Both consumer confidence indicators receive values between -100 and +100. A positive value means dominance of consumers with optimistic attitude over consumers with pessimistic attitude, while negative value means dominance of consumers with pessimistic attitude over consumers with optimistic attitude. In the period of 06-15.03.2023, 1554 interviews were conducted.

Table 1. Current consumer confidence indicator

Survey period		Changes in the house- hold's financial condi- tion:		Changes in general economic situation of the country :		Current	Current		
Year	Quarter Month	over the last 12 months	over the next 12 months	over the last 12 months	over the next 12 months	major purchases	consumer confidence indicator		
		a	b	с	d	e			
Years									
2012		-25.4	-18.5	-46.5	-38.0	-19.3	-29.5		
2013		-21.9	-13.6	-45.2	-31.2	-21.6	-26.7		
2014		-15.7	-7.3	-29.9	-18.4	-13.7	-17.0		
2015		-10.7	-2.8	-21.5	-11.4	-8.2	-10.9		
2016		-3.9	0.9	-11.0	-9.4	-2.5	-5.2		
2017		0.1	2.8	1.8	-1.8	9.2	2.4		
2018		0.6	3.6	8.7	2.8	12.8	5.7		
2019		4.8	6.3	9.7	1.2	16.4	7.7		
2020		-6.5	-8.4	-24.9	-29.1	-13.4	-16.4		
2021		-10.3	-8.2	-38.4	-27.5	-13.3	-19.6		
2022		-26.4	-31.3	-56.2	-50.1	-34.9	-39.8		
				Quarters					
2022	I	-17.7	-25.2	-45.5	-44.5	-26.9	-32.0		
	II	-25.1	-31.6	-56.1	-51.2	-35.1	-39.8		
		-31.5	-34.5	-61.2	-52.6	-38.2	-43.6		
	IV	-31.2	-34.0	-62.1	-52.1	-39.6	-43.8		
2023	I	-28.9	-23.6	-55.2	-39.3	-35.9	-36.6		
	Months								
2022	02	-15.8	-18.2	-45.1	-35.1	-24.4	-27.7		
	03	-20.4	-34.0	-47.9	-57.1	-35.4	-39.0		
	04	-22.0	-30.0	-52.5	-48.6	-32.9	-37.2		
	05	-23.0	-28.4	-56.6	-51.8	-32.2	-38.4		
	06	-30.2	-36.3	-59.1	-53.1	-40.1	-43.8		
	07	-29.2	-32.6	-60.6	-50.3	-35.8	-41.7		
	08	-32.8	-34.4	-61.6	-53.6	-42.1	-44.9		
	09	-32.5	-36.4	-61.5	-53.8	-36.7	-44.2		
	10	-31.0	-34.8	-64.1	-56.7	-41.1	-45.5		
	11	-32.2	-35.6	-60.9	-51.1	-39.9	-44.0		
	12	-30.4	-31.4	-61.4	-48.6	-37.7	-41.9		
2023	01	-28.1	-27.3	-57.2	-43.5	-34.4	-38.1		
	02	-28.6	-23.2	-54.2	-38.0	-36.2	-36.0		
	03	-29.9	-20.3	-54.2	-36.2	-37.2	-35.6		

Current consumer confidence indicator is the average of balances of evaluations changes in the household's financial condition, changes in general economic situation of the country and currently made major purchases

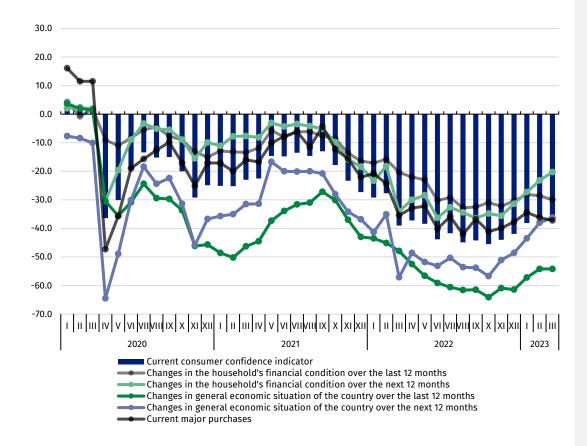
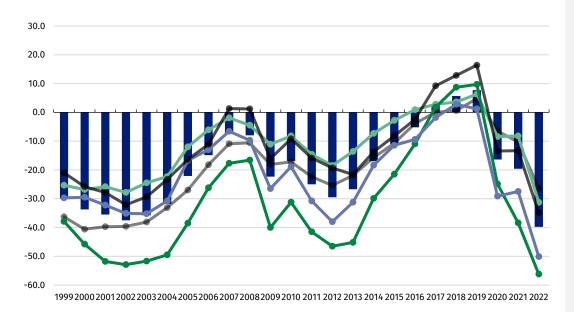


Chart 1. Current consumer confidence indicator and its component values by month in 2020-2023

Chart 2. Current consumer confidence indicator and its component values by years



- Current consumer confidence indicator
- Changes in the household's financial condition over the last 12 months
- Changes in the household's financial condition over the next 12 months
- ----- Changes in general economic situation of the country over the last 12 months
- Changes in general economic situation of the country over the next 12 months
- Current major purchases

Table 2. Leading consumer confidence indicator

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6.3 -8.4 -8.2	1.2		-7.5	2.9				
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-8.2	-29.1		0.8					
	27 E	-39.4		-19.5				
-31.3	-27.5	-24.6	0.2	-15.0				
	-50.1	-21.3	-15.4	-29.5				
Quarters 2021 IV -14.6 -33.0 -13.8 -8.4								
-25.2	-33.0	-13.0	-8.4	-17.4 -24.8				
-31.6	-44.5	-17.7	-15.3	-24.8				
-34.5	-51.2	-10.8	-18.4	-31.2				
-34.0	-52.1	-31.5	-16.0	-33.4				
-23.6	-39.3	-25.5	-12.4	-25.2				
25.0	Mor		12.7	25,2				
-18.2	-35.1	-15.6	-8.4	-19.3				
-34.0	-57.1	-20.6	-14.3	-31.5				
-30.0	-48.6	-16.1	-13.2	-27.0				
				-27.9				
				-31.3				
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Leading consumer confidence indicator is the average of balances of evaluations changes in the household's financial condition, general economic situation of the country, trends in the level of unemployment (with inverted sign) and saving money in the next 12 months

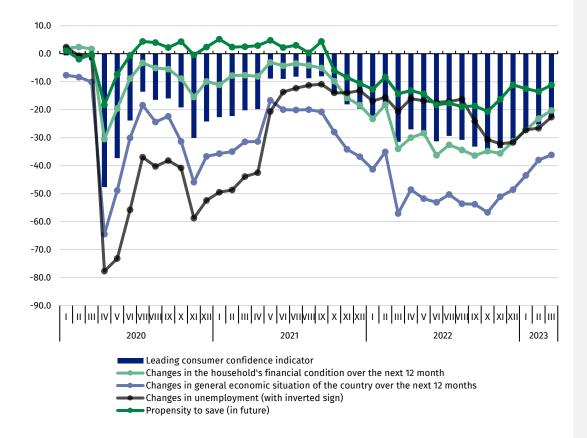
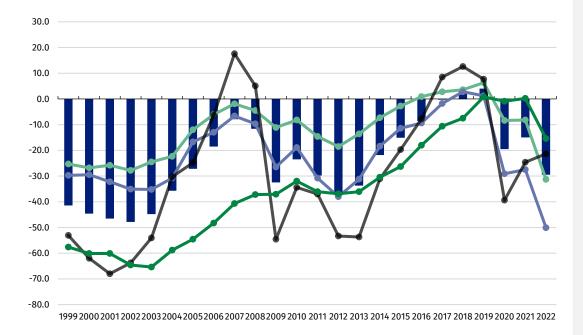


Chart 3. Leading consumer confidence indicator and its component values by month in 2020–2023

Chart 4. Leading consumer confidence indicator and its component values by years



Leading consumer confidence indicator

- ------ Changes in the household's financial condition over the next 12 month
- ------ Changes in general economic situation of the country over the next 12 months
- Changes in unemployment (with inverted sign)
- Propensity to save (in future)

Annex

Additional questions in relation to the current situation on the territory of Ukraine

↓ 67.5 %

respondents declared the impact of the current situation on the territory of Ukraine on responses regarding the consumer tendency (in February it was 71.6%) In March 2023, for 28.2% of respondents, the current situation on the territory of Ukraine poses a big threat for the economy in Poland (decrease of 2.4 percentage points compared to the previous month).

Impact of the current situation on the territory of Ukraine on responses to the consumer tendency

From among respondents declaring the impact of the current situation on the territory of Ukraine on responses regarding the consumer tendency, 49.0% described it as moderate and 18.5% as significant. For 32.5% of respondents, the current situation had no impact on the answers.

18.5% of respondents declared a significant impact of the current situation on the territory of Ukraine on responses regarding the consumer tendency

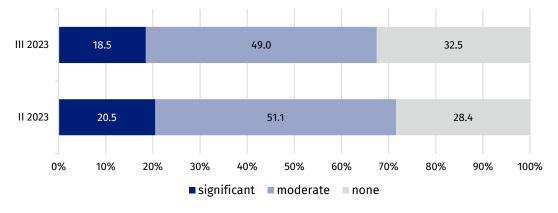


Chart 1. Impact of current situation on the territory of Ukraine on responses - response structure (%)

Fear of losing a job or stopping running your own business due to the current situation on the territory of Ukraine

Among the employed (60.7% of respondents), 3.2% of respondents have a definite fear of losing their job or stopping their own business. For the "possible" and "rather not" options, the response rate was 6.8% and 31.3%, respectively. The percentage of working people who do not have any concerns is 54.2%. A small number of working respondents (4.5%) had no opinion. 3.2% of respondents expressed a definite fear of losing their job or stopping their own business

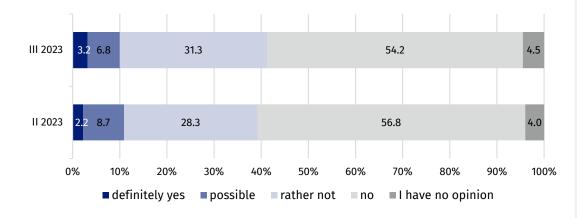


Chart 2. Fear of losing your job or stopping your own business due to the current situation on the territory of Ukraine - structure of responses for employees (%)

What threat is the current situation on the territory of Ukraine for the economy in Poland

According to 28.2% of respondents, the current situation on the territory of Ukraine is a big threat for the economy in Poland. The average threat to the economy is felt by 46.3% of respondents. Only 19.5% declare a small threat, while barely 6.0% of respondents declare no threat.

For 28.2% of respondents, the current situation on the territory of Ukraine is a big threat for the economy in Poland

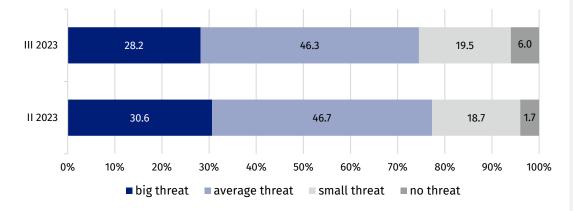


Chart 3. What is the threat of the current situation on the territory of Ukraine for the economy in Poland - response structure (%)

What threat is the current situation on the territory of Ukraine for personal financial situation

For 9.5% of respondents, the current situation on the territory of Ukraine is a big threat for their personal financial situation. The average threat is felt by 32.2% of those who answered the questions about the consumer tendency. A small threat is declared by 34.8%, while no threat was stated by 23.5% of respondents.

For 9.5% of respondents, the current situation on the territory of Ukraine is a big threat for their personal financial situation

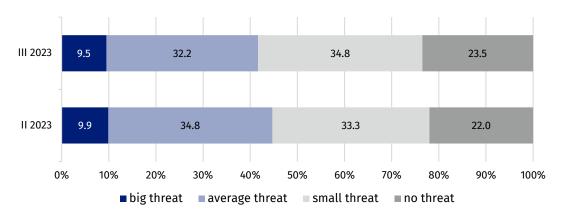
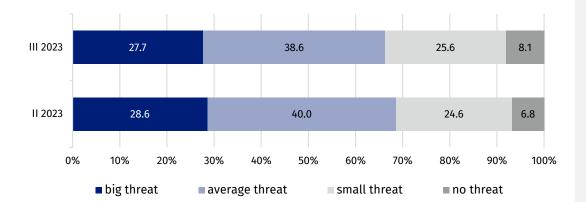


Chart 4. What is the threat of the current situation on the territory of Ukraine for your personal financial situation - structure of responses (%)

What threat is the current situation on the territory of Ukraine for the sovereignty and independence of Poland

For 27.7% of respondents, the current situation on the territory of Ukraine is a big threat for the sovereignty and independence of Poland. The average threat is felt by 38.6% of those who answered the questions about the consumer tendency. 25.6% declare a small threat, while only 8.1% of respondents declare no threat.

Chart 5. What is the threat of the current situation on the territory of Ukraine for the sovereignty and independence of Poland - response structure (%)



For 27.7% of respondents, the current situation on the territory of Ukraine is a big threat for the sovereignty and independence of Poland

Table 1. Additional questions (response rates) - the current situation on the territory of Ukraine

SPECIFICATION	January 2023	February 2023	March 2023	
What impact did the current sit-	significant	20.1	20.5	18.5
uation on the territory of Ukraine have on your re-	moderate	46.5	51.1	49.0
sponses?	none	33.4	28.4	32.5
	definitely yes	1.7	1.3	2.0
	possible	5.3	5.1	4.1
In connection with the current situation on the territory of	rather not	16.9	16.6	19.0
Ukraine, are you afraid of losing	no	33.8	33.4	32.9
your job or stopping your own business?	I have no opinion	3.1	2.4	2.7
	not applicable (for non-working people)	39.2	41.2	39.3
What threat do you think is the current situation on the territory	big threat	31.4	30.6	28.2
of Ukraine for the economy in	average threat	45.2	46.7	46.3
Poland?	small threat	18.9	18.7	19.5
	no threat	4.5	4.0	6.0
What threat do you think is the	big threat	9.9	9.9	9.5
current situation on the territory of Ukraine for your personal fi-	average threat	33.6	34.8	32.2
nancial situation?	small threat	35.1	33.3	34.8
	no threat	21.4	22.0	23.5
What threat do you think is the	big threat	26.5	28.6	27.7
current situation on the territory of Ukraine for the sovereignty	average threat	40.1	40.0	38.6
and independence of Poland?	small threat	25.2	24.6	25.6
	no threat	8.2	6.8	8.1

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Data available in databases

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