

 <b>STATISTICS POLAND</b> al. Niepodległości 208, 00-925 Warszawa <a href="http://stat.gov.pl/">http://stat.gov.pl/</a>		
Name and address of the enterprise	<p style="text-align: center;"><b>AK-B/m</b></p> <p style="text-align: center;"><b>Business Tendency Survey – Construction</b></p>	the CSO Web Data collection portal portal.stat.gov.pl Statistical Office in Zielona Góra ul. Spokojna 1 65-954 Zielona Góra
Identification number – REGON      	      	Please, return by the 10th of the current month   
month ..... 2023		

(e-mail of the secretary's office drawing up a report – FILL UP WITH CAPITAL LETTERS)

**Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data**  
**Answers should be given by abstracting from seasonal variations that is taking no account of changes characteristic for this period of the year.**

### I. Assessment of economic situation

In each question **1, 2, 4, 5, 8, 9, 10** please mark a symbol of the proper answer (only one). In question number **3** you can choose more than one factor.

1.	<b>How has your construction/assembly activity changed over the past 3 months:</b> • increased ..... 1 <input type="checkbox"/> • remained unchanged ..... 2 <input type="checkbox"/> • decreased ..... 3 <input type="checkbox"/>
2.	<b>What is current general economic situation of your enterprise:</b> • good ..... 1 <input type="checkbox"/> • satisfactory ..... 2 <input type="checkbox"/> • bad ..... 3 <input type="checkbox"/>
3.	<b>What main factors are currently limiting your business:</b> • none ..... 01 <input type="checkbox"/> • high payments to state revenue ..... 08 <input type="checkbox"/> • insufficient demand ..... 02 <input type="checkbox"/> • too tough competition on market ..... 09 <input type="checkbox"/> • weather conditions ..... 03 <input type="checkbox"/> • unclear and unstable legal regulations ..... 10 <input type="checkbox"/> • shortage of skilled labour ..... 04 <input type="checkbox"/> • uncertainty of economic environment ..... 11 <input type="checkbox"/> • shortage of equipment and/or materials (due to non-financial reasons) ..... 05 <input type="checkbox"/> • financial problems ..... 12 <input type="checkbox"/> • costs of labour ..... 06 <input type="checkbox"/> • others (please, specify them) ..... 13 <input type="checkbox"/> • costs of materials ..... 07 <input type="checkbox"/>
4.	<b>How do order-books for construction/assembly works carried out by your enterprise at domestic market change:</b> • increase ..... 1 <input type="checkbox"/> • remain unchanged ..... 2 <input type="checkbox"/> • decrease ..... 3 <input type="checkbox"/>
5.	<b>What are current order-books for construction/assembly works carried out by your enterprise at domestic and foreign market:</b> • more than sufficient ..... 1 <input type="checkbox"/> • sufficient ..... 2 <input type="checkbox"/> • not sufficient ..... 3 <input type="checkbox"/>
6.	<b>At what capacity is your company currently operating (as a percentage of full capacity):</b> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
7.	<b>What is the duration of assured activity of your enterprise (in months) considering a given order-books and normal working hours:</b> <input type="text"/> <input type="text"/> <input type="text"/>

## I. Assessment of economic situation (cont.)

8.	<b>How does construction/assembly production at the domestic market change:</b> • increases ..... 1 <input type="checkbox"/> • remains unchanged ..... 2 <input type="checkbox"/> • decreases ..... 3 <input type="checkbox"/>
9.	<b>How does financial situation of your enterprise change:</b> • improves ..... 1 <input type="checkbox"/> • remains unchanged ..... 2 <input type="checkbox"/> • worsens ..... 3 <input type="checkbox"/>
10.	<b>How do delays of payments for construction/assembly works change:</b> • increase ..... 1 <input type="checkbox"/> • remain unchanged ..... 2 <input type="checkbox"/> • decrease ..... 3 <input type="checkbox"/> • no delays ..... 4 <input type="checkbox"/>

## II. Expectations of economic situation

In each question please mark a symbol of the proper answer (only one).

11.	<b>How general economic situation of your enterprise will change over the next three months:</b>	<ul style="list-style-type: none"> <li>• will be better ..... 1 <input type="checkbox"/></li> <li>• will remain unchanged ..... 2 <input type="checkbox"/></li> <li>• will be worse ..... 3 <input type="checkbox"/></li> </ul>
12.	<b>How will order-books for construction/assembly works at the domestic market change over the next three months:</b>	<ul style="list-style-type: none"> <li>• will increase ..... 1 <input type="checkbox"/></li> <li>• will remain unchanged ..... 2 <input type="checkbox"/></li> <li>• will decrease ..... 3 <input type="checkbox"/></li> </ul>
13.	<b>How will order-books for construction/assembly works at the foreign market change over the next three months:</b>	<ul style="list-style-type: none"> <li>• will increase ..... 1 <input type="checkbox"/></li> <li>• will remain unchanged ..... 2 <input type="checkbox"/></li> <li>• will decrease ..... 3 <input type="checkbox"/></li> <li>• does not concern ..... 4 <input type="checkbox"/></li> </ul>
14.	<b>How will construction/assembly production at the domestic market change over the next three months:</b>	<ul style="list-style-type: none"> <li>• will increase ..... 1 <input type="checkbox"/></li> <li>• will remain unchanged ..... 2 <input type="checkbox"/></li> <li>• will decrease ..... 3 <input type="checkbox"/></li> </ul>
15.	<b>How will financial situation of the enterprise change over the next three months:</b>	<ul style="list-style-type: none"> <li>• will be better ..... 1 <input type="checkbox"/></li> <li>• will remain unchanged ..... 2 <input type="checkbox"/></li> <li>• will be worse ..... 3 <input type="checkbox"/></li> </ul>
16.	<b>How will employment in the enterprise change over the next three months:</b>	<ul style="list-style-type: none"> <li>• will increase ..... 1 <input type="checkbox"/></li> <li>• will remain unchanged ..... 2 <input type="checkbox"/></li> <li>• will decrease ..... 3 <input type="checkbox"/></li> </ul>
17.	<b>The future development of your business situation is currently:</b>	<ul style="list-style-type: none"> <li>• easy to predict ..... 1 <input type="checkbox"/></li> <li>• moderately easy to predict ..... 2 <input type="checkbox"/></li> <li>• moderately difficult to predict ..... 3 <input type="checkbox"/></li> <li>• difficult to predict ..... 4 <input type="checkbox"/></li> </ul>
18.	<b>How will prices of construction/assembly works carried out by the enterprise change over the next three months:</b>	<ul style="list-style-type: none"> <li>• will increase ..... 1 <input type="checkbox"/></li> <li>• will remain unchanged ..... 2 <input type="checkbox"/></li> <li>• will decrease ..... 3 <input type="checkbox"/></li> </ul>
19.	<b>Your enterprise's current production capacities in relation to current order-books and anticipated changes in demand over the coming months are assessed as:</b>	<ul style="list-style-type: none"> <li>• more than sufficient ..... 1 <input type="checkbox"/></li> <li>• sufficient ..... 2 <input type="checkbox"/></li> <li>• not sufficient ..... 3 <input type="checkbox"/></li> </ul>

### III. Investments

On question 20 and 25 please answer in March and in October (m, o), on questions 21 and 22A only in March (m) and on questions 22B, 23, 24 and 26 – only in October (o).

In questions 20, 21 and 22A (for respective variants) as well as questions 22B and 23 please mark a symbol of the proper answer (only one), in questions 24, 25 and 26 there can be given a few answers.

20. m, p	Has your company incurred, incurs or will incur investments (i.e. purchase of machinery, equipment, means of transport, construction and modernization of buildings and structures) in:			
	2021.....	<input type="checkbox"/> YES	<input type="checkbox"/> NO	
	2022.....	<input type="checkbox"/> YES	<input type="checkbox"/> NO	
	2023.....	<input type="checkbox"/> YES	<input type="checkbox"/> NO	
	2024.....	<input type="checkbox"/> YES	<input type="checkbox"/> NO	
			(if NO, please don't answer the question 25 as well as 24 and 26 in the part concerning 2023)	
			(if NO, please don't answer the question 24 and 26 in the part concerning 2024)	
21. m	Compared with two years ago (2021) investments of your enterprise last year (2022) has:			
	Overall investment	increased ..... 1 <input type="checkbox"/>	remained unchanged ..... 2 <input type="checkbox"/>	
		decreased ..... 3 <input type="checkbox"/>		
	Machinery and equipment	increased ..... 1 <input type="checkbox"/>	remained unchanged ..... 2 <input type="checkbox"/>	
		decreased ..... 3 <input type="checkbox"/>		
	Land, building and infrastructure	increased ..... 1 <input type="checkbox"/>	remained unchanged ..... 2 <input type="checkbox"/>	
		decreased ..... 3 <input type="checkbox"/>		
	Intangibles (R&D, software, data, intellectual property, vocational training, etc.)	increased ..... 1 <input type="checkbox"/>	remained unchanged ..... 2 <input type="checkbox"/>	
		decreased ..... 3 <input type="checkbox"/>		
22A. m	Compared with last year (2022) investments of your enterprise this year (2023) will:			
	Overall investment	increase ..... 1 <input type="checkbox"/>	remain unchanged ..... 2 <input type="checkbox"/>	
		decrease ..... 3 <input type="checkbox"/>		
	Machinery and equipment	increase ..... 1 <input type="checkbox"/>	remain unchanged ..... 2 <input type="checkbox"/>	
		decrease ..... 3 <input type="checkbox"/>		
	Land, building and infrastructure	increase ..... 1 <input type="checkbox"/>	remain unchanged ..... 2 <input type="checkbox"/>	
		decrease ..... 3 <input type="checkbox"/>		
	Intangibles (R&D, software, data, intellectual property, vocational training, etc.)	increase ..... 1 <input type="checkbox"/>	remain unchanged ..... 2 <input type="checkbox"/>	
		decrease ..... 3 <input type="checkbox"/>		
22B. p	Compared with last year (2022) investments of your enterprise this year (2023) will:			
		increase ..... 1 <input type="checkbox"/>	remain unchanged ..... 2 <input type="checkbox"/>	
		decrease ..... 3 <input type="checkbox"/>		
23. p	Compared with this year (2023) investments of your enterprise next year (2024) will:			
		increase ..... 1 <input type="checkbox"/>	remain unchanged ..... 2 <input type="checkbox"/>	
		decrease ..... 3 <input type="checkbox"/>		
24. p	Investments carried out this year and planned investment for next year is, or will be, of the following kind (choose the appropriate category or categories):	2023	2024	
		replacement of worn-out plant or equipment .....	1 <input type="checkbox"/>	1 <input type="checkbox"/>
		extension of production capacity .....	2 <input type="checkbox"/>	2 <input type="checkbox"/>
		investment designed to streamline production .....	3 <input type="checkbox"/>	3 <input type="checkbox"/>
		other investment objectives (pollution control, safety, etc.) .....	4 <input type="checkbox"/>	4 <input type="checkbox"/>
25. m, p	Financial sources of investments in the present year:			
	own sources .....	1 <input type="checkbox"/>	leasing..... 3 <input type="checkbox"/>	
	bank credit .....	2 <input type="checkbox"/>	others .....	
			4 <input type="checkbox"/>	
26. p	What main factors are stimulating your investments?	2023	2024	
		demand .....	1 <input type="checkbox"/>	1 <input type="checkbox"/>
		financial conditions .....	2 <input type="checkbox"/>	2 <input type="checkbox"/>
		technical factors .....	3 <input type="checkbox"/>	3 <input type="checkbox"/>
		other factors .....	4 <input type="checkbox"/>	4 <input type="checkbox"/>
Please, assess how much time do you need to fill in the questionnaire (in minutes).				

(e-mail of the person drawing up a report – FILL UP WITH CAPITAL LETTERS)

(telephone number of the person filling up the questionnaire)