

 <b>STATISTICS POLAND</b> al. Niepodległości 208, 00-925 Warszawa <a href="http://stat.gov.pl/">http://stat.gov.pl/</a>		
Name and address of the enterprise	<b>AK-H/m</b> <b>Business Tendency</b> <b>Survey – Trade</b>	the CSO Web Data collection portal portal.stat.gov.pl Statistical Office in Zielona Góra ul. Spokojna 1 65-954 Zielona Góra
<b>Identification number – REGON</b>  	month ..... <b>2021</b>	- Please, return by the 10th of the current month

(e-mail of the secretary's office drawing up a report – FILL UP WITH CAPITAL LETTERS)

**Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data**  
**Answers should be given by abstracting from seasonal variations that is taking no account of changes characteristic for this period of the year.**

### I. Assessment of the economic situation

In each question 1, 2, 4, 5, 6 please mark a symbol of the proper answer (only one).

In question number 3, 7 you can choose more than one answer.

<b>1.</b>	<b>How the sales of your enterprise have changed in the past three months:</b> <ul style="list-style-type: none"> <li>• increased ..... 1 <input type="checkbox"/></li> <li>• remained unchanged ..... 2 <input type="checkbox"/></li> <li>• decreased ..... 3 <input type="checkbox"/></li> </ul>
<b>2.</b>	<b>What is current general economic situation of your enterprise:</b> <ul style="list-style-type: none"> <li>• good ..... 1 <input type="checkbox"/></li> <li>• satisfactory ..... 2 <input type="checkbox"/></li> <li>• bad ..... 3 <input type="checkbox"/></li> </ul>
<b>3.</b>	<b>What main factors are currently limiting your enterprise's activity:</b> <ul style="list-style-type: none"> <li>• none ..... 01 <input type="checkbox"/></li> <li>• insufficient demand ..... 02 <input type="checkbox"/></li> <li>• shortage of labour ..... 03 <input type="checkbox"/></li> <li>• costs of labour ..... 04 <input type="checkbox"/></li> <li>• high bank interests ..... 05 <input type="checkbox"/></li> <li>• high payments to state revenue ..... 06 <input type="checkbox"/></li> <li>• too tough competition on market ..... 07 <input type="checkbox"/></li> <li>• difficulties in settling accounts with contractors ..... 08 <input type="checkbox"/></li> <li>• unclear and unstable legal regulations ..... 09 <input type="checkbox"/></li> <li>• uncertainty of economic environment ..... 10 <input type="checkbox"/></li> <li>• others (please, specify them) ..... 11 <input type="checkbox"/></li> </ul>
<b>4.</b>	<b>How do sales of your enterprise change:</b> <ul style="list-style-type: none"> <li>• increase ..... 1 <input type="checkbox"/></li> <li>• remain unchanged ..... 2 <input type="checkbox"/></li> <li>• decrease ..... 3 <input type="checkbox"/></li> </ul>
<b>5.</b>	<b>What is current volume of stock in your enterprise:</b> <ul style="list-style-type: none"> <li>• too large ..... 1 <input type="checkbox"/></li> <li>• adequate toward demands ..... 2 <input type="checkbox"/></li> <li>• too small ..... 3 <input type="checkbox"/></li> </ul>
<b>6.</b>	<b>How does financial situation of your enterprise change:</b> <ul style="list-style-type: none"> <li>• improves ..... 1 <input type="checkbox"/></li> <li>• remains unchanged ..... 2 <input type="checkbox"/></li> <li>• decreases ..... 3 <input type="checkbox"/></li> </ul>

