

 <b>STATISTICS POLAND</b> al. Niepodległości 208, 00-925 Warsaw		<a href="http://stat.gov.pl/">http://stat.gov.pl/</a>
Name and address of the enterprise	<b>AK-P/m</b> <b>Business Tendency</b> <b>Survey</b>  <b>Industry</b> <hr/> <b>month . . . . . 2018</b>	the CSO Web Data collection portal  <a href="http://www.stat.gov.pl">www.stat.gov.pl</a>  Statistical Office in Zielona Góra ul. Spokojna 1 65-954 Zielona Góra
Identification number – REGON (in case of 14-digit REGON number please write first 9 digits)		<input type="text"/>

*Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data*

**Answers should be given by abstracting from seasonal variations that is taking no account of changes characteristic for this period of the year.**

### I. Assessment of economic situation

*In each question please mark a symbol of the proper answer (only one).*

1.	<b>How production of your company has changed over the past three months:</b> • increased . . . . . 1 <input type="checkbox"/> • remained unchanged . . . . . 2 <input type="checkbox"/> • decreased . . . . . 3 <input type="checkbox"/>
2.	<b>What is current general economic situation of your company:</b> • good . . . . . 1 <input type="checkbox"/> • satisfactory . . . . . 2 <input type="checkbox"/> • bad . . . . . 3 <input type="checkbox"/>
3.	<b>How does current order-books (domestic and foreign) for your company's products change:</b> • increase . . . . . 1 <input type="checkbox"/> • remain unchanged . . . . . 2 <input type="checkbox"/> • decrease . . . . . 3 <input type="checkbox"/>
4.	<b>What are current order-books (domestic and foreign) for your company's products:</b> • more than sufficient . . . . . 1 <input type="checkbox"/> • sufficient . . . . . 2 <input type="checkbox"/> • not sufficient . . . . . 3 <input type="checkbox"/>
5.	<b>How do current foreign order-books for your company's products change:</b> • increase . . . . . 1 <input type="checkbox"/> • remain unchanged . . . . . 2 <input type="checkbox"/> • decrease . . . . . 3 <input type="checkbox"/> • the enterprise doesn't produce for export . . . . . 4 <input type="checkbox"/>
6.	<b>What are current foreign order-books for your company's products:</b> • more than sufficient. 1 <input type="checkbox"/> • sufficient . . . . . 2 <input type="checkbox"/> • not sufficient . . . . . 3 <input type="checkbox"/> • the enterprise doesn't produce for export . . . . . 4 <input type="checkbox"/>
7.	<b>How does current production of your company change:</b> • increases . . . . . 1 <input type="checkbox"/> • remains unchanged . . . . . 2 <input type="checkbox"/> • decreases . . . . . 3 <input type="checkbox"/>
8.	<b>What are current stocks of finished products in the enterprise:</b> • too large . . . . . 1 <input type="checkbox"/> • adequate toward demands . . . . . 2 <input type="checkbox"/> • too small . . . . . 3 <input type="checkbox"/>
9.	<b>How does financial situation of your company change:</b> • improves . . . . . 1 <input type="checkbox"/> • remains unchanged . . . . . 2 <input type="checkbox"/> • decreases . . . . . 3 <input type="checkbox"/>
10.	<b>How do delays of payments for sold products of your company change:</b> • increase . . . . . 1 <input type="checkbox"/> • remain unchanged . . . . . 2 <input type="checkbox"/> • decrease . . . . . 3 <input type="checkbox"/> • lack of delays of payments 4 <input type="checkbox"/>

**I. Assessment of economic situation (cont.)**

<b>11. What main factors are currently limiting your production:</b>	• none ...	01	<input type="checkbox"/>
	• insufficient domestic demand	02	<input type="checkbox"/>
	• insufficient foreign demand	03	<input type="checkbox"/>
	• shortage of labour	04	<input type="checkbox"/>
	• shortage of skilled labour	05	<input type="checkbox"/>
	• shortage of raw materials, materials and semi-finished products (not related to financial causes)	06	<input type="checkbox"/>
	• lack of appropriate equipment	07	<input type="checkbox"/>
	• shortage of energy	08	<input type="checkbox"/>
	• costs of labour	09	<input type="checkbox"/>
	• financial problems	10	<input type="checkbox"/>
	• high payments to state revenue	11	<input type="checkbox"/>
	• competitive imports	12	<input type="checkbox"/>
	• unclear legal regulations	13	<input type="checkbox"/>
	• uncertainty of economic environment	14	<input type="checkbox"/>
	• others	15	<input type="checkbox"/>

**II. Expectations of economic situation**

*In each question please mark a symbol of the proper answer (only one).*

<b>12. How general economic situation of your company will change in the next three months:</b>	• will be better	1	<input type="checkbox"/>
	• will not change	2	<input type="checkbox"/>
	• will be worse	3	<input type="checkbox"/>
<b>13. How order-books (domestic and foreign) for your company's products will change in the next three months:</b>	• will increase	1	<input type="checkbox"/>
	• will not change	2	<input type="checkbox"/>
	• will decrease	3	<input type="checkbox"/>
<b>14. How foreign order-books for your company's products will change in the next three months:</b>	• will increase	1	<input type="checkbox"/>
	• will not change	2	<input type="checkbox"/>
	• will decrease	3	<input type="checkbox"/>
	• the enterprise won't produce for export	4	<input type="checkbox"/>
<b>15. How production of your company will change in the next three months:</b>	• will increase	1	<input type="checkbox"/>
	• will not change	2	<input type="checkbox"/>
	• will decrease	3	<input type="checkbox"/>
<b>16. How financial situation of your company will change in the next three months:</b>	• will be better	1	<input type="checkbox"/>
	• will not change	2	<input type="checkbox"/>
	• will be worse	3	<input type="checkbox"/>
<b>17. How employment in your company will change in the next three months:</b>	• will increase	1	<input type="checkbox"/>
	• will not change	2	<input type="checkbox"/>
	• will decrease	3	<input type="checkbox"/>

**II. Expectations of economic situation (cont.)**

18	How selling prices of your company's products will change in the next three months:	<ul style="list-style-type: none"> <li>• will increase . . . . . 1 <input type="checkbox"/></li> <li>• will not change . . . . . 2 <input type="checkbox"/></li> <li>• will decrease . . . . . 3 <input type="checkbox"/></li> </ul>
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**III. Quarterly questions (Please return/send before 10th January, April, July, October )**

In each question 19, 20, 23, 24, 25, please mark a symbol of the proper answer (only one). In question number 23 you can choose more than one answer.

19.	How order books (domestic and foreign) of your company have changed over the past three months:	<ul style="list-style-type: none"> <li>• increased . . . . . 1 <input type="checkbox"/></li> <li>• remained unchanged. . . . . 2 <input type="checkbox"/></li> <li>• decreased . . . . . 3 <input type="checkbox"/></li> </ul>
20.	Considering given order books and expected change in demand over the coming months, current production capacity of the enterprise is:	<ul style="list-style-type: none"> <li>• more than sufficient . . . . . 1 <input type="checkbox"/></li> <li>• sufficient . . . . . 2 <input type="checkbox"/></li> <li>• not sufficient . . . . . 3 <input type="checkbox"/></li> </ul>
21.	What percentage of capacity utilization of your company is currently used:	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
22.	What is the duration of assured production of your company (in months )considering a given overall order-books:	<input type="text"/> <input type="text"/> <input type="text"/>
23.	How your company's position in comparison to competitive units has changed on domestic market:	<ul style="list-style-type: none"> <li>• improved . . . . . 1 <input type="checkbox"/></li> <li>• remained unchanged. . . . . 2 <input type="checkbox"/></li> <li>• deteriorated. . . . . 3 <input type="checkbox"/></li> </ul>
24.	How your company's position in comparison to competitive units has changed on foreign market inside the EU:	<ul style="list-style-type: none"> <li>• improved . . . . . 1 <input type="checkbox"/></li> <li>• remained unchanged. . . . . 2 <input type="checkbox"/></li> <li>• deteriorated. . . . . 3 <input type="checkbox"/></li> <li>• doesn't concern . . . . . 4 <input type="checkbox"/></li> </ul>
25.	How your company's position in comparison to competitive units has changed outside the EU in the last three months:	<ul style="list-style-type: none"> <li>• improved . . . . . 1 <input type="checkbox"/></li> <li>• remained unchanged. . . . . 2 <input type="checkbox"/></li> <li>• deteriorated. . . . . 3 <input type="checkbox"/></li> <li>• doesn't concern . . . . . 4 <input type="checkbox"/></li> </ul>

Please, assess how much time do you need to fill in the questionnaire (in minutes).	
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(e-mail of the person drawing up a report – FILL UP WITH CAPITAL LETTERS)
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(Name, telephone number and post of the person filling up the questionnaire)