

Activity of leasing companies in 2019

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92.6

Dynamics of new lease agreements value

The survey covered 83 enterprises conducting leasing activity in 2019. Throughout 2019, the surveyed enterprises concluded 609 thousand new lease agreements for 719 thousand assets/items leased.

Basic data on leasing companies

The surveyed entities (lessors) were represented by capital companies: 55 limited liability companies, 26 joint-stock companies and 2 companies with other legal forms. For 18 of these enterprises leasing was the only type of their activity, for 39 - the dominant type of the activity, and for 26 enterprises it was their peripheral activity.

The capital groups included 66 entities from the surveyed group of leasing enterprises, where 53 were subsidiaries, 8 parent entities, and 5 parent and subsidiary entities at once.

As of the end of the previous year, 10.0 thousand employees performed work connected with leasing in the surveyed entities, of this 7.7 thousand persons on the basis of an employment contract, 755 persons on the basis of a mandate contract, agency contract or specific task contract and 1.6 thousand self-employed persons in accordance with the Business Activity Act.

The distribution network of leasing products comprised 2.2 thousand branches and authorized representative offices.

Characteristics of leasing services

During 2019, the surveyed leasing companies concluded 609 thousand new contracts with 444 thousand lessees, leasing 719 thousand assets/items for an amount of PLN 61,495 million. The subject of these leasing agreements were both new assets/items (worth PLN 49,119 million) and the used ones (PLN 12,377 million).

The value of concluded contracts in 2019 amounted to PLN 61.5 billion

As of the end of 2019, 886 thousand lessees used leasing services; they leased 2212 thousand assets/items worth PLN 108.4 billion

Table 1. General information about enterprises and their leasing activities in the period from 1 January to 31 December

SPECIFICATION	2018	2019
The number of surveyed entities	90	83
of which entities were leasing activity was the only type or dominant type of activity	63	57
Number of lessees (clients) who have concluded new contracts	451 163	443 952
Number of new contracts concluded	620 408	608 833
Number of assets/items leased	726 613	719 329
Value of assets/items leased in PLN million	66 440	61 495

Leasing of means of road transport was the main position in the subject structure of the new contracts - 71.6% of the total value. The share of passenger cars accounted for 61.0% of the value of road transport means, and for trucks and vans it was 14.0%.

Industrial machinery and equipment were important leasing segment, constituting 23.0% of the value of newly concluded contracts. In this group 21.3% were construction equipment, 10.1% metalworking machinery and 9.0% agricultural machinery. Computers and office accessories leased constituted 1.6% of the total value of new lease contracts and real estates leased – 1.2%.

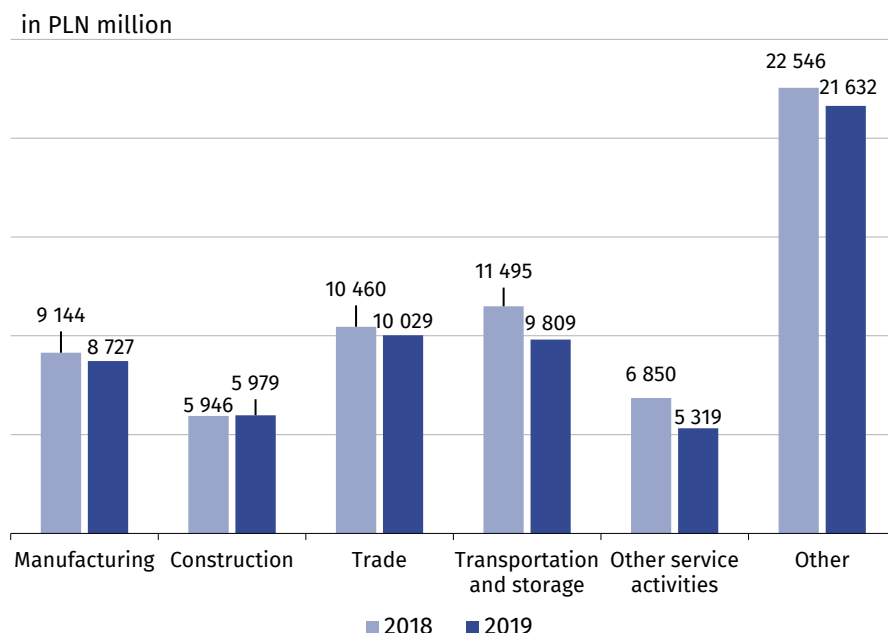
Characteristics of lessees (clients)

Enterprises dominated in the subjective structure of clients (lessees). They leased assets/items for PLN 56,637 million (92.1% of the total value of new contracts). Natural persons leased assets/items for PLN 4,789 million (7.8%) and lessees from public administration for PLN 69 million (0.1%).

The sectors that most frequently used leasing services in 2019 were NACE sections: manufacturing, construction, wholesale and retail trade, transport and storage as well as other service activities. These industries have concluded new contracts for a value of PLN 39,863 million, which was 64.8% of the total value of contracts.

Clients from the Mazowieckie voivodship constituted 31.7% of the number of lessees who concluded new contracts in 2019

Chart 1. The value of new lease contracts by type of the lessee's business (NACE section)



Financial situation of leasing companies

The value of assets of 57 companies (18 companies for which leasing activity was the only type of activity and 39 for which leasing activity was the dominant activity) amounted to PLN 148,254 million as at the end of 2019. Fixed assets with the value of PLN 97,202 million were the largest category (65.6%). Current assets amounted to PLN 51,051 million, which was 34.4% of the total assets. In the liabilities of this group of leasing companies 95.1% of the value were liabilities and provisions for liabilities in the amount of PLN 140,962 million.

Revenues from total activity of entities for which leasing was the only or dominant type of activity amounted to PLN 14,122 million. Sales revenues had the largest share in the structure of these revenues – 80.6%. Total activity expenses amounted to PLN 13,052 million, were costs of operating activity accounted for 54.0%. The net financial result amounted to PLN 842 million.

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In 2019 the net profit for the total amount of PLN 942 million was made by 38 companies, while 19 entities recorded a loss of PLN 100 million

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